

Leading VAR Villa-Tech And ADARA Partner; Win Customers And Advance Cloud And Networking Infrastructure Through Deployments In Large-Scale Legacy Environments Villa-Tech Selects ADARA CloudFabric Cloud Management Platform, ADARA Sky Controller, and ADARA Axis Switch to Meet Customer Demand for Fully Automated, Zero Touch, 100% Open SDN Solutions

SAN JOSE, Calif. and CHICAGO, April 1, 2015 /PRNewswire/ -- ADARA Networks®, a global software company in the Software-Defined Networking (SDN) space, and Villa-Tech, a leading Value Added Reseller (VAR) and provider of advanced cloud, network, and big data services, today announced that they have signed a broader VAR agreement following a series of customer wins in the cloud market. To date, Villa-Tech has deployed ADARA cloud management, controller, and switching technologies in several large-scale legacy environments. ADARA's cloud solutions proved superior to offerings from Arista, Cisco, and Juniper.



"We work extensively with large customers to help them implement cost-effective, next-generation, cloud and networking infrastructures into their legacy environments. Having worked with all of the leading networking vendors, we were astounded by the ADARA cloud platform's superior features, functionality, agility, and performance—incredible considering ADARA's platform leverages 100 percent open, leading-edge SDN technologies," said Miguel Villarreal, Principal Consultant, Villa-Tech. "We have already introduced and sold ADARA's SDN solutions to several of our customers who have found ADARA's solutions to be an ideal fit for their complex legacy environments. We look forward to working with the ADARA team on additional customer wins."

"Having worked in numerous high-capacity, low-throughput, mission-critical environments, Miguel and the Villa-Tech team are at the absolute cutting edge of networking, cloud computing, and cloud architectures," said Eric Johnson, Chairman and CEO, ADARA Networks. "With deep expertise in networking, cloud computing, and big data, Villa-Tech is uniquely qualified to determine which vendor products deliver differentiated SDN solutions that truly meet customers' business demands."

Villa-Tech Deploys Leading Edge ADARA Technologies

Working with Villa-Tech, ADARA has won in head-to-head competition over Cisco, Juniper, and Arista in several large enterprises based on the following advanced SDN technologies:

ADARA CloudFabric Cloud Management Platform, Integrated with OpenStack

The industry's only true zero-touch, fully automated cloud management platform, the ADARA CloudFabric Cloud Management Platform enables automated bare metal server discovery, attachment and provisioning, auto-discovery and auto-configuration of ADARA Axis Cloud Switches, and auto-configuration of any topology. ADARA CloudFabric is the only solution on the market that enables auto-VM migration and concurrent auto-provisioning of both the overlay (virtual) network and the underlay (physical network) based on real-time ADARA DLSP computed network state and performance.

ADARA Axis Switch

ADARA DLSP enables ADARA's Axis Switch with unique features, functionality, and performance no other software or hardware vendor in the industry can match. DLSP enables real-time SLA-based, intelligent, fully automated networking. ADARA Axis supports multiple merchant silicon platforms, is hybrid capable, features Network Functions Virtualization (NFV) on the switch, OpenFlow 1.3 and VxLAN and MPLS tunneling at line rate in both Trident 2 and Tomahawk; 10/25/40/100 GbE. With ultra-low latency mode, it is the industry's leading cloud switch. The ADARA Axis Switch enables organizations to quickly and easily scale their cloud environments. Multipath scaling with ADARA DLSP Cloud Data Center Multipath delivers 16,000 concurrent paths versus the 16 paths available from other vendors due to limitations of legacy technology (Shortest Path Bridging limited to a maximum of 16-way multipath).

ADARA Sky Controller

The ADARA Sky controller is a scalable, fault-tolerant, distributed SDN (Open Flow) controller. The ADARA Sky controller enables individual virtual and physical port modification, auto-recognition of switch status, auto-generation of OpenFlow rules based on real-time ADARA DLSP computed path latency, path utilization, bandwidth, path quality, and more metrics. The controller is 100% programmable through defined RESTful APIs.

About Villa-Tech

Headquartered in Chicago, Illinois, Villa-Tech provides network, cloud, and big data services to large and medium sized enterprises. As former financial and service provider network architects, the Villa-Tech team has the ability to design and build from the ground up with in-depth detail

financial and service provider network architects, the villa-tech team has the ability to design and build from the ground up with in-depth detail networks that are composed of five to 50,000 node environments.

About ADARA Networks

ADARA Networks is an industry-leading developer of production-ready and vendor-neutral Software Defined Networking (SDN), cloud computing, and networking solutions. ADARA cloud solutions are a complete end-to-end solution and include Network Functions Virtualization (NFV), WAN services, network monitoring, management, and configuration, security, services/infrastructure choreography and network orchestration. By enabling more flexible, secure, and high performing IT infrastructure environments, ADARA cloud solutions empower customers to develop new revenue streams, increase bottom line and net profits, and ROI. For more information, please visit: <http://www.adaranetworks.com>.

Media Contact:

Brigida Bergkamp
Sparkpr for ADARA Networks
adara@sparkpr.com
415-269-8298



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