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CONNECTING THE BUSINESS TECHNOLOGY COMMUNITY

ADARA Networks and Skyline Advanced Technology Services Sign VAR Agreement

Leading provider of training, professional services and hardware sales for networking solutions, teams up with ADARA to deliver end-to-end SDN solutions

SAN JOSE, Calif., June 17, 2015 /PRNewswire/ -- [ADARA Networks](#)®, a global software company in the Software Defined Networking (SDN) space and [Skyline Advanced Technology Services](#), a leading provider of networking training, professional services and hardware sales for all Cisco products, today announced a significant channel and training partnership. The partnership will enable Skyline to meet growing customer demand for advanced SDN and cloud computing solutions and, through the development of its first open SDN training program, help the industry fill a critical gap in SDN skills.



Under the agreement, Skyline will resell and implement ADARA's full line of advanced SDN solutions, including ADARA cloud fabric, SDN controller, OpenFlow-enabled switches and SDN WAN Virtualization, Acceleration and Optimization to help its customers optimize legacy network infrastructures to increase security, scalability, network performance and to improve access to critical business applications and data.

"As a long-time VAR and trainer for conventional networking solutions, we have witnessed the growing demand for SDN first-hand," said Mike Zanotto, COO, Skyline Advanced Technology Services. "By partnering with ADARA to sell and implement the company's unique SDN solution and develop our first open SDN training program, we have the opportunity to not only implement leading SDN technologies but also to educate the industry on how to take advantage of the power of SDN."

"With deep expertise in the classroom, the data center and in wide area networks, Skyline has built a reputation for delivering effective networking solutions," said Steve Garrido, Director of Global Accounts, ADARA Networks. "With decades of experience in delivering advanced networking solutions and training, Skyline is an ideal partner to deliver the benefits of ADARA's advanced SDN solutions to customers across the country and also to train the next generation of networking experts on advanced SDN solutions."

About Skyline Advanced Technology Services

[Skyline Advanced Technology Services](#) is a leading provider of training, professional services and hardware sales for all networking products. The company specializes in the design, implementation and training of networking solutions, combining expertise in the classroom with proven implementation skills to deliver solid technological results, on a consistent basis. For more information, please visit: <http://www.skyline-ats.com/home/>.

About ADARA Networks

[ADARA Networks](#) is an industry-leading developer of production-ready and vendor-neutral Software Defined Networking (SDN), cloud computing and networking solutions. ADARA cloud solutions are a complete end-to-end solution and include Network Functions Virtualization (NFV), WAN services, network monitoring, management and configuration, security, services/infrastructure choreography and network orchestration. By enabling more flexible, secure and high performing IT infrastructure environments, ADARA cloud solutions empower customers to develop new revenue streams, increase bottom line and net profits and ROI. For more information, please visit: <http://www.adaranetworks.com>.

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